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		STUDY MODULE D	ESCRIPTION FORM		
Name of the module/subject Small and Medium-Sized Enterprise Management			Code 1011102231011180544		
Field of study Corporate Management - Full-time studies -		Profile of study (general academic, practical) (brak)	Year /Semester 2 / 3		
Elective path/specialty Corporate Management			Subject offered in: Polish	Course (compulsory, elective) elective	
Cycle of study: Second-cycle studies			Form of study (full-time,part-time) full-time		
No. of he	e: 15 Classes		Project/seminars:	No. of credits	
Status of the course in the study program (Basic, major, other) (unix (brak)				university-wide, from another field) (brak)	
Education areas and fields of science and art			ECTS distribution (number and %)		
techn	ical sciences		3 100%		
dr in ema tel. (Wyd	onsible for subje . Anna Dębicka il: anna.debicka@put. 061 665 34 00 Iział Inżynierii Zarządz trzelecka 11, 60-965	.poznan.pl zania			
Prere	quisites in term	s of knowledge, skills an	d social competencies:		
1	Knowledge	Student knows the basic concepts of corporate finance and management. It has a general knowledge of the running business in a market economy			
2	Skills	Student has ability to perceive, to associate and interpret the phenomena occurring in business and economy			
3	Social competencies	Student understands and is prepared to take on social responsibility for decisions in the field o small business management			
Assu	mptions and obj	ectives of the course:			
		he process of creation and manage to the finance in this category en		zed enterprise. To draw attention	
	Cturdy outoo	mas and rafarance to the	aducational results for	a field of study	

Study outcomes and reference to the educational results for a field of study

Knowledge:

- 1. Student knows the nature and specificity of small businesses [K2A_W18, K2A_W04]
- 2. Student has knowledge on various aspects of strategic management small business [K2A_W18]
- 3. Student has in-depth knowledge of the financial management of SMEs [K2A W18]
- 4. Student knows the network ways of functionning in business by SMEs like franchises, clusters etc [K2A_W04]

Skills:

- 1. Student has the ability to cope with an activity scale increase in the company [K2A_U01, K2A_U03, K2A_U06]
- 2. Student has the ability to make optimal choices in terms of financial management (eg choice of sources of financing) -[K2A_U03]
- 3. Student has the ability to formulate problems and make choices in strategic management [K2A_U01,K2A_U07]

Social competencies:

- 1. Student is prepared to act as manager (owner) small business [K2A_K02]
- 2. Student is able to effectively communicate about small business problems and defend their position [K2A_K06]
- 3. Student is aware of the social role it plays manager (owner) in the company and its environment -[K2A_K03, K2A_K06, K2A_K07]

Assessment methods of study outcomes

Faculty of Engineering Management

Written exam,

Discussions summarizing the various lectures, giving the opportunity to evaluate the student's understanding of the issues

Course description

- 1 Essence of small and medium-sized enterprise (SMEs definition, SMEs development and their importance in the economie, Demography of SMEs sector in Poland)
- 2 Strategic Management in SMEs (formulating strategies, facilitating and inhibiting factors in the small business strategy building process, areas of strategic choices, characteristics of strategic management in SMEs)
- 3 Company formation (obstacles of the companies formation and development, functions and receivers of business plan, busines splan structure)
- 4 The financial management of SMEs (basics of financial management of SMEs, the profitability of investment vs. business cycle, Review of sources of financing)
- 5 Franchising (definition, franchise agreements components, advantages and disadvantages of franchising)
- 6 Clusters (definitions, functioning and financing of the cluster)

Basic bibliography:

- 1. Małe i średnie przedsiębiorstwa. Szkice o współczesnej przedsiębiorczości, Łuczka T. (red.), WPP, wyd.II i wyd. I, Poznan, 2007
- 2. Zarzadzanie małym i średnim przedsiebiorstwem, Safin K. (red), Wydawnictwo AE we Wrocławiu, 2012
- 3. Matejun M., Zarządzanie małą i średnią firmą w teorii i w ćwiczeniach, DIFIN, Warszawa 2012
- 4. Kapitał obcy w małym I średnim przedsiębiorstwie. Wybrane aspekty mikro- i makroekonomiczne, Łuczka T., PWN, 2001
- 5. Ekonomika i zarządzanie małą firmą, B. Piasecki (red), PWN, 2001

Additional bibliography:

1. Kapitał jako przedmiot gospodarki finansowej małego i średniego przedsiębiorstwa prywatnego. Wprowadzenie do finansów przedsiębiorstwa, Luczka T., WPP, Poznań, 1997

Result of average student's workload

Activity	Time (working hours)
1. lectures	15
2. consultancy	35
3. exam	3
4. self studying	30

Student's workload

Source of workload	hours	ECTS
Total workload	83	3
Contact hours	50	2
Practical activities	30	1